

Leasing Consultant

Maloney Properties is looking for an experienced Leasing Consultant for market rate units at Clarendon Residences and Tent City Apartments in the Back Bay area of Boston. Responsibilities include conducting tours with prospective residents, processing rental applications, creating marketing strategies with the management team, networking with local businesses, develop social media initiatives, completing the move-in process with new residents, preparing weekly leasing reports, and processing lease renewals. Prior experience in leasing and sales required. Seeking candidates with a Massachusetts Real Estate Sales License or the ability to secure a license after offer is made. Must be able to work a flexible schedule to include some weekends. Skill set must also include excellent organizational and time management skills, great customer service skills, and good communication skills. Proficiency with Microsoft Office: Word, Excel and Outlook is required. Experience with Yardi is a plus. Compensation includes base pay plus commissions.

The successful individual will have a strong desire to be part of a true, diverse team and to work in an environment that fosters learning and professional development through interaction with other property management professionals in a stable and growing company. The successful candidate will have had a positive experience of working as part of a team of professionals. Maloney Properties has a proven track record in employee development and sees its employees as its future leaders. Maloney Properties is an Equal Opportunity Employer.

Maloney Properties, Inc. specializes in the management and marketing of large residential properties. Currently, Maloney Properties is involved with over 85 housing developments containing over 8,500 units of housing. These properties, consisting of townhouse communities and luxury high-rise developments are primarily located in Boston, and the Greater Boston area. Maloney Properties, Inc. also manages several large residential communities in the States of Vermont, Rhode Island and New Hampshire.

At Maloney Properties, we offer our employees a competitive salary and benefits package that includes a 401(k) plan, medical and dental insurance, life and long-term disability benefits, paid sick time, paid company holidays and paid vacation, recruitment bonus benefits, confidential employee assistance programs and tuition reimbursements. EOE

Interested candidates should apply online via:

<https://www.hirebridge.com/v3/application/applink.aspx?cid=6584&jid=340126>

